

LEINER PAK GELATINE LIMITED



CORPORATE BRIEFING SESSION-2020

COMPANY PROFILE

Leiner Pak Gelatine Limited., is a public limited company listed on Pakistan Stock Exchange Limited. The company was established in 1983 in collaboration with P. Leiner & Sons Great Britain Ltd. This was the first project to produce “HALAL” Gelatine throughout the Muslim world with the capacity of 2000 M.Ton annually. Besides the production of Gelatine, Di-calcium phosphate as by product of the process is also catering the quality conscious customers, especially in the poultry feed producing industry

It is the matter of privilege and great satisfaction that we are producing and exporting “HALAL” Gelatine derived from halal animals slaughtered in Islamic way.

Management is fully aware with the advancement in technology in Gelatine production and other allied products. The production process remains abreast with the latest procedures and machinery used in producing Gelatine. Use of latest technology ensures the quality production under the brand name of Leiner Pak Gelatine throughout the world.

LEINER PAK GELATINE LIMITED
KEY OPERATING FINANCIAL DATA OF LAST SIX YEARS

YEAR ENDING ON JUNE 2020	2020	2019	2018	2017	2016	2015
	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES
	(000)	(000)	(000)	(000)	(000)	(000)
SALES	660,888	779,659	752,297	692,372	727,664	691,778
COST OF SALES	559,040	684,898	678,011	616,359	649,181	623,171
GROSS PROFIT	101,848	94,761	74,286	76,013	78,483	68,607
OTHER INCOME	611	723	1,564	151	198	2,484
	102,459	95,484	75,850	76,164	78,681	71,091
DISTRIBUTION COST	5,951	5,001	2,379	3,423	3,023	3,904
ADMINISTRATIVE EXPENSES	54,687	57,233	54,499	55,174	53,669	54,744
OTHER OPERATING EXPENSES	1,657	1,179	2,208	1,558	2,020	653
FINANCE COST	28,926	20,641	13,022	11,549	9,343	10,249
PROFIT/LOSS BEFORE TAXATION	11,238	11,430	3,742	4,460	10,626	1,541
TAXATION	9,310	8,893	7,698	7,469	7,878	15,943
PROFIT/LOSS BEFORE TAXATION	1,928	2,537	(3,956)	(3,009)	2,748	(14,402)
EARNING/LOSS PER SHARE-BASIC AND DILUTED (RUPEES)	0.26	0.34	(0.53)	(0.40)	0.37	(1.92)

LEINER PAK GELATINE LIMITED

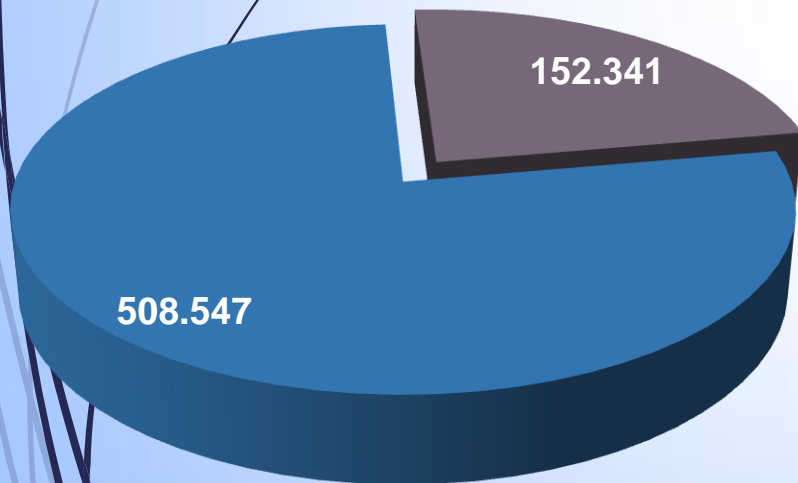
COMPARISON OF LOCAL AND EXPORT SALES (LAST TWO YEARS)

	(%AGE)	2020 RUPEES (000)	(%AGE)	2019 RUPEES (000)	(%AGE)	INCREASE/(DECREASE) RUPEES (000)
LOCAL SALES						
GELATINE	57.83	382.190	61.628	480.490	(20.46)	(98)
DI-CALCIUM PHOSPHATE (DCP)	19.12	126.357	18.367	143.198	(11.76)	(17)
		<u>508.547</u>		<u>623.688</u>		<u>(115)</u>
EXPORTS						
GELATINE	22.11	146.149	20.005	155.970	(6.30)	(10)
DI-CALCIUM PHOSPHATE (DCP)	0.94	6.192	-	-	-	-
		<u>152.341</u>		<u>155.97</u>	-	-
TOTAL TURNOVER	100.00	660.888	100.000	779.658	(38.52)	(125)

COPMARISON OF SALES (LAST TWO YEARS)

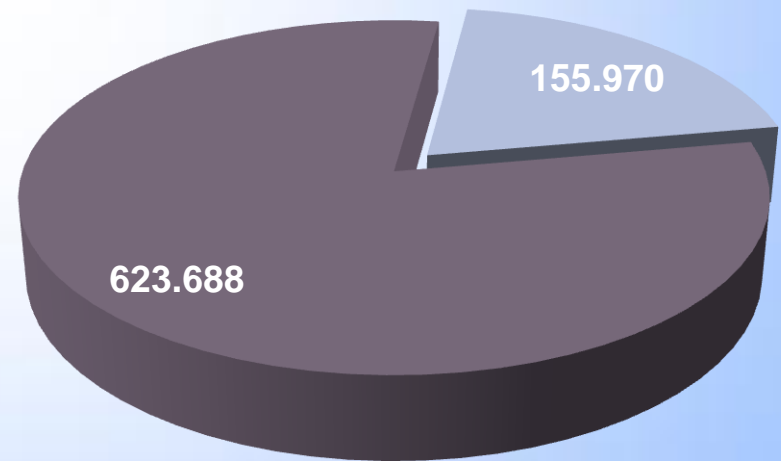
Sales 2020
Rs. 660.888 Million

■ Local ■ Export



Sales 2019
Rs. 779.658 Million

■ Local ■ Export

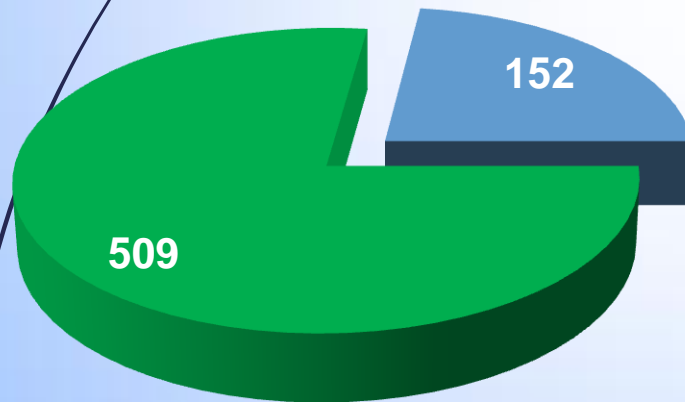


COVID IMPACT ON LAST PROJECTED SALES

Sales Realized 2020

Rs. 661 Million

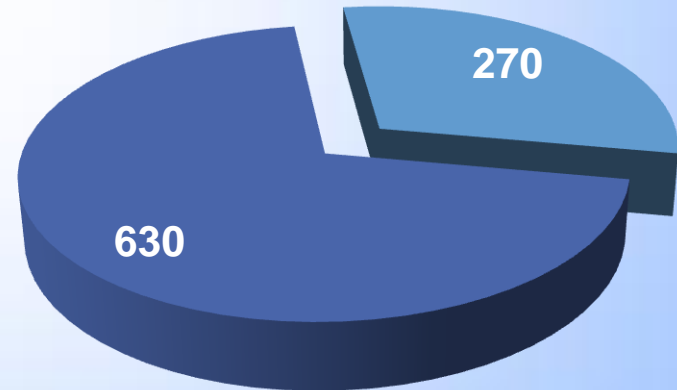
■ Local Sales ■ Export Sales



Projected Sales 2020

Rs. 900 Million

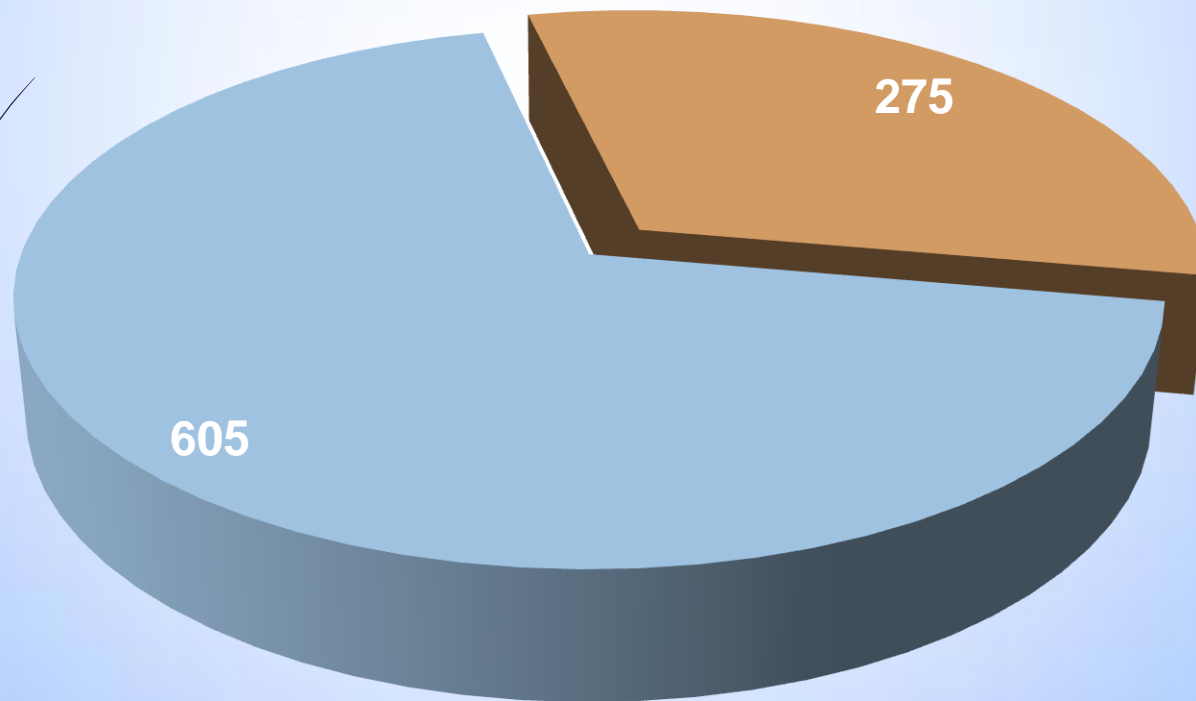
■ Local Sales ■ Export Sales



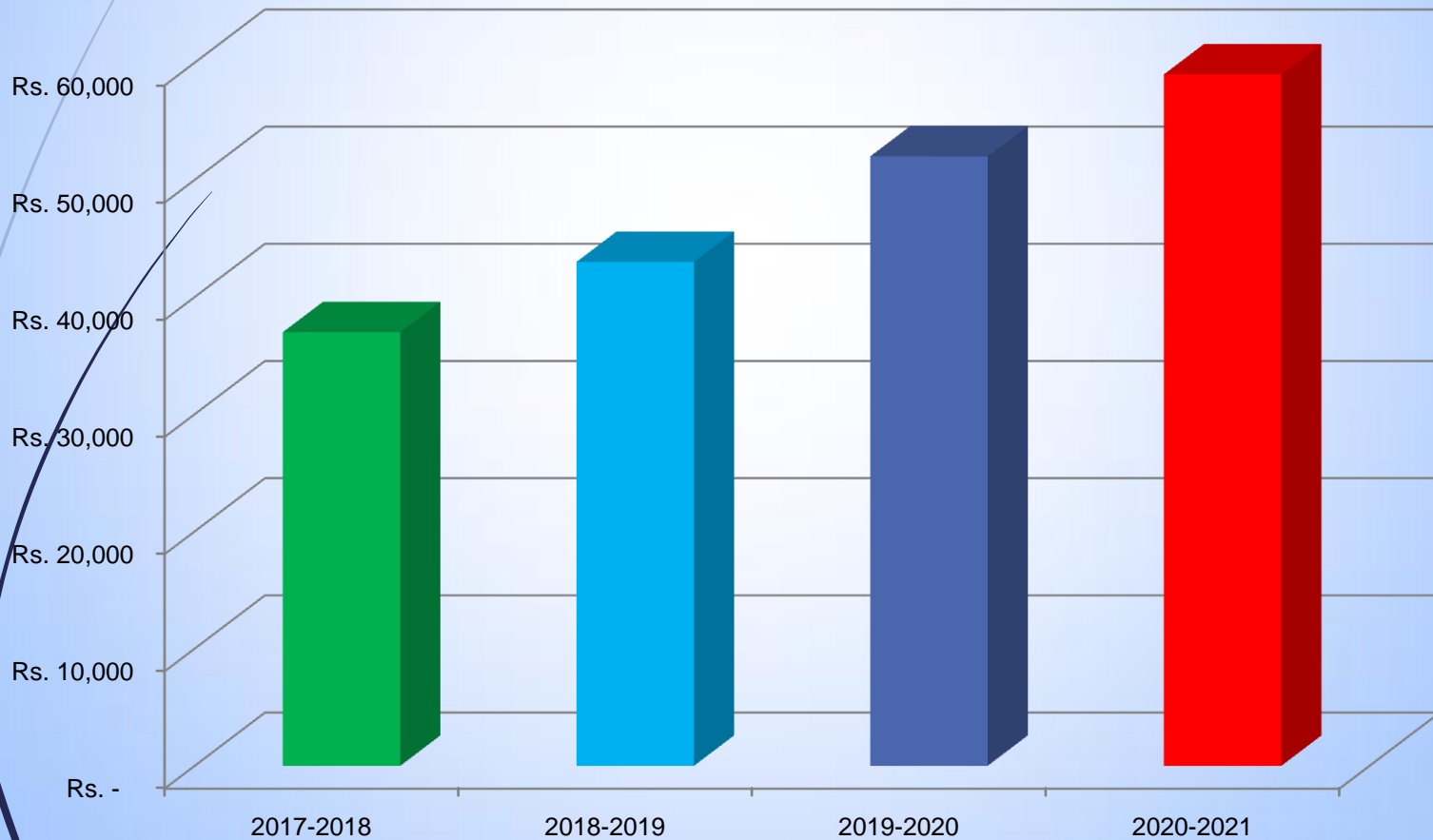
PROJECTED SALES - 2021

Projected Sale Rs.880 Million

■ Local ■ Export



COMPARISON OF BONE PRICES (PREVAILING RATE AND LAST THREE YEARS)



COMPARISON OF GAS PRICES (LAST FOUR YEARS)

Price/ HM³

