

# LEINER PAK GELATINE LIMITED



**CORPORATE BRIEFING SESSION-2021**

# COMPANY PROFILE

Leiner Pak Gelatine Limited., is a public limited company listed on Pakistan Stock Exchange Limited. The company was established in 1983 in collaboration with P. Leiner & Sons Great Britain Ltd. This was the first project to produce “HALAL” Gelatine throughout the Muslim world with the capacity of 2000 M.Ton annually. Besides the production of Gelatine, Di-calcium phosphate as bye product of the process is also catering the quality conscious customers, especially in the poultry feed producing industry

It is the matter of privilege and great satisfaction that we are producing and exporting “HALAL” Gelatine derived from halal animals slaughtered in Islamic way.

Management is fully aware with the advancement in technology in Gelatine production and other allied products. The production process remains abreast with the latest procedures and machinery used in producing Gelatine. Use of latest technology ensures the quality production under the brand name of Leiner Pak Gelatine throughout the world.

## KEY OPERATING FINANCIAL DATA OF LAST SIX YEARS

YEAR ENDING ON JUNE 2021	2021	2020	2019	2018	2017	2016
	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES	RUPEES
	(000)	(000)	(000)	(000)	(000)	(000)
Sales-net	941,515	660,888	779,659	752,297	692,372	727,664
Cost of sales	836,630	559,040	684,898	678,011	616,359	649,181
Gross profit	104,885	101,848	94,761	74,286	76,013	78,483
Other income	3,419	611	723	1,564	151	198
	108,304	102,459	95,484	75,850	76,164	78,681
Distribution cost	10,200	5,951	5,001	2,379	3,423	3,023
Administrative expenses	51,633	54,687	57,233	54,499	55,174	53,669
Other operating expenses	1,805	1,657	1,179	2,208	1,558	2,020
Finance cost	26,418	28,926	20,641	13,022	11,549	9,343
Profit before taxation	18,248	11,238	11,430	3,742	4,460	10,626
Taxation	13,244	9,310	8,893	7,698	7,469	7,878
Profit/Loss after taxation	5,004	1,928	2,537	(3,956)	(3,009)	2,748
Earning/Loss per share-basic and diluted (Rupees)	0.67	0.26	0.34	(0.53)	(0.40)	0.37

# LEINER PAK GELATINE LIMITED

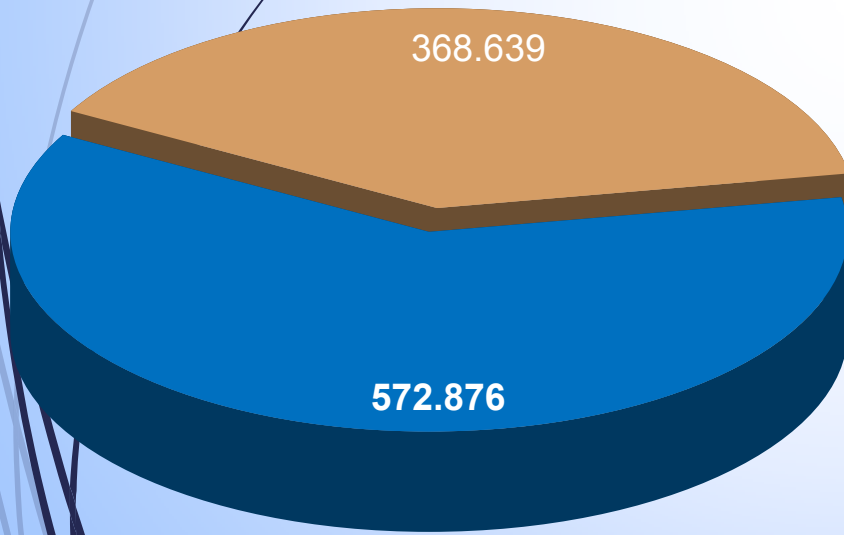
## COMPARISON OF LOCAL AND EXPORT SALES (LAST TWO YEARS)

	(%AGE)	2021 RUPEES (000)	(%AGE)	2020 RUPEES (000)	(%AGE)	INCREASE/ DECREASE RUPEES (000)
<b>LOCAL SALES</b>						
GELATINE	40.72	383,328	57.83	382,190	0.30	1,138
DI-CALCIUM PHOSPHATE (DCP)	20.13	189,548	19.12	126,357	50.01	63,191
		<u>572,876</u>		<u>508,547</u>		<u>64,329</u>
<b>EXPORTS</b>						
GALATINE	39.15	368,639	22.11	146,149	152.24	222,490
DI-CALCIUM PHOSPHATE (DCP)	-	-	0.94	6,192	(100.00)	(6,192)
		<u>368,639</u>		<u>152,341</u>		<u>216,298</u>
	<u>100.00</u>	<u>941,515</u>	<u>100.00</u>	<u>660,888</u>		<u>280,627</u>

# COPMARISON OF SALES (LAST TWO YEARS)

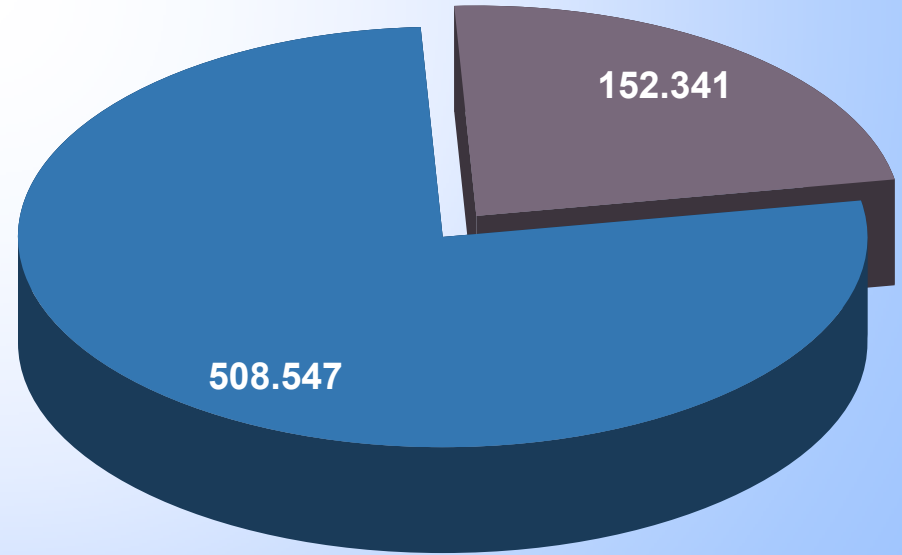
**Sales 2021**  
**Rs. 941.515 Million**

■ Local ■ Export



**Sales 2020**  
**Rs. 660.888 Million**

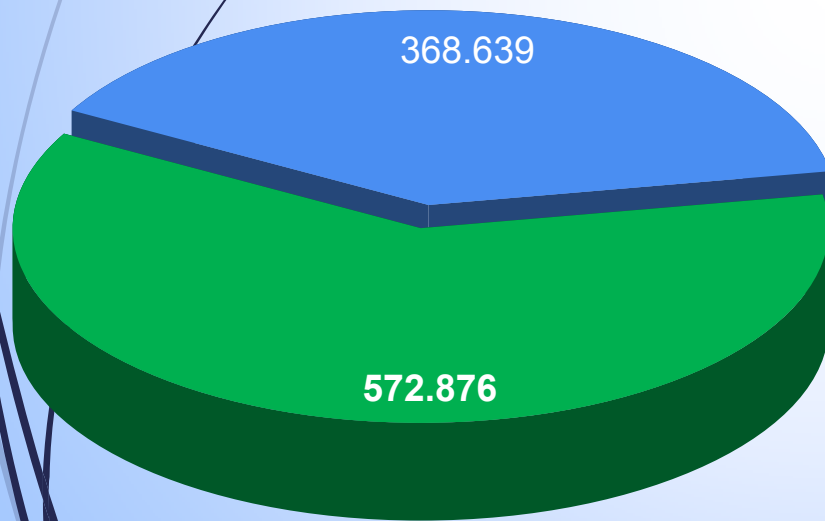
■ Local ■ Export



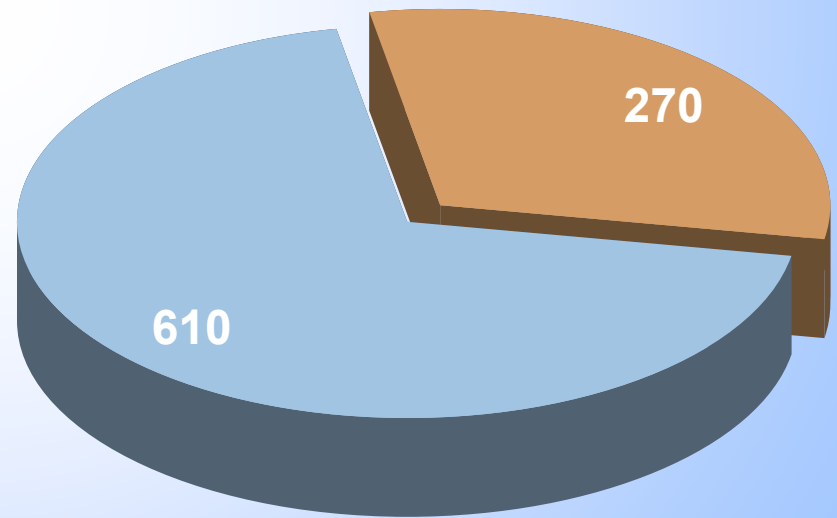
# ACTUAL SALES VS PROJECTED SALES (2021)

**Sales Realized 2021**  
**Rs. 941.515 Million**

■ Local ■ Export



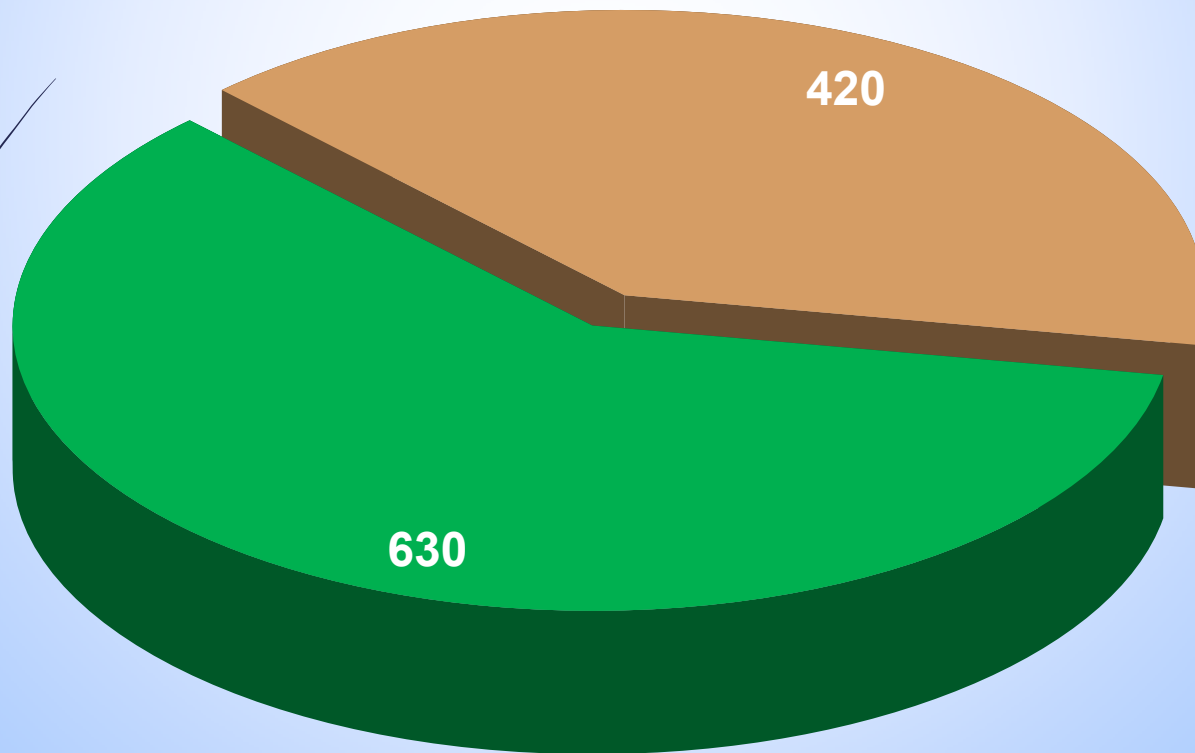
**Projected Sale 2021**  
**Rs. 660.888 Million**  
■ Local ■ Export



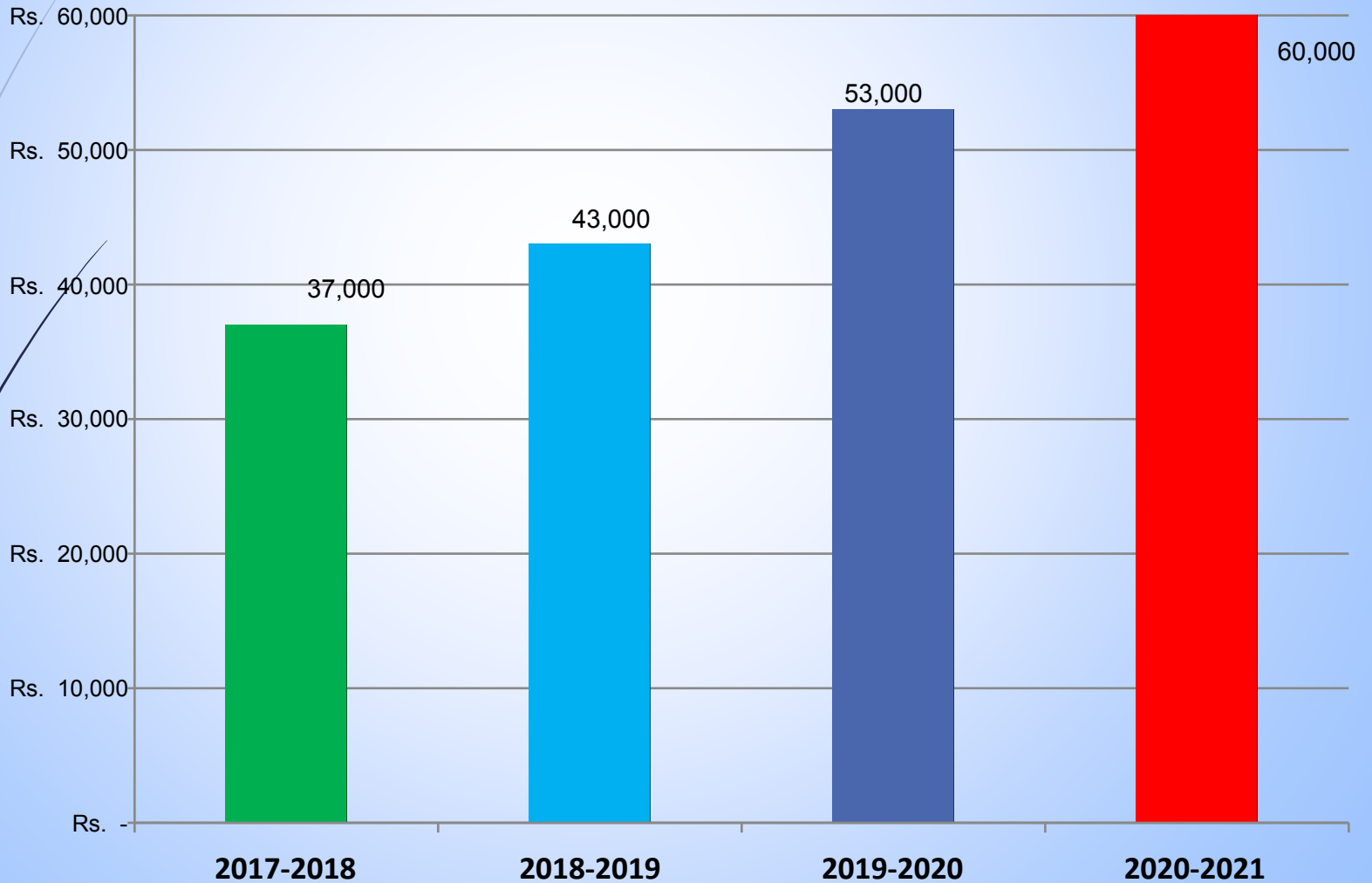
# PROJECTED SALES - 2022

Projected Sale Rs.1,050 Million

■ Local ■ Export



## COMPARISON OF BONE PRICES (PREVAILING RATE AND LASTFOUR YEARS)





# COMPARISON OF GAS PRICES (LAST FOUR YEARS)

Price/ HM<sup>3</sup>

